

IMGA Benchmarking

Built for Independent Groups

Independent medical groups finally have benchmarking designed for how they actually operate.

MGM – Member Generated Metrics

IMGA's exclusive benchmarking platform, developed with CBIZ.



Relevant Data

Only independent, multispecialty member data informs the benchmarks.



Actionable insight

Financial, staffing, and facility metrics translated into clear next steps.



Protected access

Access reserved for contributing groups to protect quality and comparability.

20+

Independent Groups

1,650+

Physicians

~1,000

Extenders

2,600+

Total Providers

Detailed Benchmarks Include

Four focus areas make the benchmark review easier to scan, discuss, and act on.

Revenue per FTE provider

- Total revenue
- Ancillary revenue
- Value-based care, bundles, and capitation revenue

Staffing FTE review

- Total FTEs per provider
- Clinical FTEs
- Ancillary FTEs
- Physician extender FTEs
- Physician subspecialty FTEs

Overhead expense review

Reviewed per FTE provider, as a % of revenue, and as a % of overhead

- Total overhead
- Staff expenses
- Facility expenses
- Medical expenses
- Technology cost
- Malpractice expense
- Provider compensation and benefits

Facility metrics review

- Rent per square foot
- Square footage per FTE provider
- Square footage per employee

Sample Benchmarking Materials – Physician Specialty Breakdown

A cleaner view of specialty cohorts, with total physician FTEs highlighted and category-level FTE detail kept blinded.

Total Physician FTEs

1,600+

**Category FTE detail remains blinded*

12 Specialties

Primary Care

- Family Medicine
- Gastroenterology
- Pediatrics (Nonsurgical)
- Internal Medicine
- OB/GYN
- General Surgery
- Pulmonary Medicine
- ENT
- Dermatology
- Urology
- Emergency Medicine
- Orthopaedic Surgery

FTE detail blinded

12 Specialties

Nonsurgical

- Hospitalists
- Audiologists
- Neurosurgery
- Radiation Oncology
- Retired/Departed
- Other Nonsurgical Specialists
- Endocrinology
- Cardiology
- Podiatrist
- Radiology
- Neurology
- Rheumatologist

FTE detail blinded

12 Specialties

Surgical

- Ophthalmology
- Other Surgical Specialists
- Plastic Surgery
- Oncology and Hematology
- Anesthesiologists
- Nephrology
- Allergy/Immunology
- Pain Management
- Physiatrist
- Non-Operative Orthopedist
- PM&R
- Psychiatrist

FTE detail blinded

Benchmarks shown are specialty cohorts from the sample physician dataset.